



# Azure Expert Atmosera Provides Optimized and Flexible Options

Gold  
**Microsoft Partner**  
 Azure Expert MSP  


## ARCHITECTING, DEPLOYING AND OPERATING THE RIGHT SOLUTION FOR YOUR BUSINESS NEEDS

### What Does It Mean to Be An Azure Expert MSP?

As 1 of 65 Azure Expert MSPs, we offer repeatable, highly-automated solutions to enable and support Azure environments. We follow an agile customer-driven design process and provide consultancy, migration and management, and optimization to transform a customer’s business with Azure and Azure related services.

Our focus is on creating customer value through business metrics, SLAs, resiliency, and continual optimization to drive positive outcomes.

## THE ATMOSERA DIFFERENCE

### We Will Meet You Where You Want and Need to Be Met

Our mantra is “we will meet you where you want and need to be met” along your cloud journey. With our 20+ years of assessment, architecture, and deployment experience, we leverage our engineering expertise, our reference architectures, and our consultative people skills to identify where a company may be on the cloud curve, and what solution best suits them currently with an eye towards where they want to be.

Our process includes a thorough understanding of a company’s strategy with emphasis on financial objectives, business model, applications, use cases, data requirements, security posture, compliance needs, and user profiles to architect the optimal solution based on objectives. This process is efficient, iterative, and designed to develop trust with our customers.

### Increased Functionality and Value

The cloud journey is a process of continuous enhancement to ensure you get the most out of your Azure investment. We will help you scale your system to handle an assortment of workloads and

### Atmosera Core Services:



#### Managed Cloud

Assessment, Architecture, Migration, Operation



#### Security

Information Security (InfoSec), Data Protection, Disaster Recovery (DR)



#### Compliance

HIPAA/HITECH, PCI-DSS, IRS-1075, SAE 16 C1CD



#### DevOps

DB Administration, Release Management, C1CD

optimize overall Azure functionality to ensure your business and all users are getting the performance desired. Our team of experts will architect, deploy and manage a customized environment that leverages Azure for increased resiliency and scale. We will show you how you can maximize long term ROI by scaling up or down to meet specific requirements. Continuously leverage active monitoring, efficient architecture, and our cost-efficiency best practices to get the most value from your managed Azure environment.

### Improved Operation

We have managed over 100 cloud environments globally. Clients can rest assured that when we assess, architect, and deploy an environment, we engineer and deploy it from the perspective of how it will operate. Atmosera understands how cloud environments are designed and built, but also how they will perform under real-world operating scenarios.



## WORLD-CLASS SUPPORT AND OPERATION

Atmosera provides 24x7x365 US-based management and live support of the services we engineer, deploy and operate for our customers. At the heart of any customer engagement is the Atmosera Operations team, consisting of customer-focused technical professionals who have extensive experience with enterprise-class cloud infrastructure and applications. Our support and management model is backed by proven best practices and hardened, ITIL-based operational processes.

## A TRUSTED PARTNER

Atmosera is a trusted partner that our customers can depend on. We gain trust through:

- Transparency in communication and reporting functionality
- Foundational technical expertise with emphasis on cloud deployments
- Direct, proven, and positive connection with Microsoft
- Execution style that allows us to problem solve and proactively support customer needs

Our customers find us easy to work with, straightforward in approach and very much a company that delivers business critical solutions with a personal approach.

Atmosera understands the strategic, operational, and risk considerations of outsourcing a cloud environment, and the business critical nature of our role in customer success. We have the expertise, systems, processes, and framework in place so our customers can rest assured that their environments are being taken care of when they partner with Atmosera.

## WHAT CUSTOMERS SAY:

*“Atmosera enables our team to focus on our business without worrying about our underlying systems.”*

David McCauley, ATLANCO

*“We’ve achieved 100% uptime with Atmosera, allowing us to drive a better customer experience. We couldn’t be more pleased.”*

Mordechai Boehm, CTO, Millin Associates

## Why Our Customers Choose Us:

- Azure Expert MSP; Gold Tier 1 Microsoft Partner
- 100% US-based support team for immediate, 24x7x365 support
- 20+ years of assessment, architecture and deployment
- HIPAA, PCI, NIST experts
- Security/Managed Detection and Response specialists
- Leverage 15 unique reference architectures in Azure
- Utilization of run books for client onboarding for efficiency in environment development

